



INNOVATIVE SOLUTION AT POLYSYS A UPS LOGISTIC GROUP COMPANY

Giuseppe Marmo, Polysys, shared with us all the benefits his company and the employees are getting from printing multi-part delivery notes on Xerox N40 Laser printers and Xerox Carbonless Papers.



Giuseppe Marmo, Polysys

The old traditional way of printing delivery slips :

For years, multi-part delivery notes were printed on impact printers. These printers had to be loaded with pre-printed listings. They were pin-fed continuous listing. As you know this method did not give us extra work separating each of the sets and again tearing off the undesired borders which were in the original document just for continuous form printing operation. Finally the delivery notes that our truck drivers were giving to our customers were not looking very professional and quite old fashion. This was not exactly the image of our company we were willing to carry to our customers. In addition, impact printers were very noisy and maintenance was somewhat difficult.

Partnering with Xerox Office Supplies to implement a breakthrough technology

Tomas Eliasek, Xerox Office Supplies, demonstrated to us Xerox Carbonless Papers designed to be printed on digital laser printers. The trials were very promising and we were excited about the flexibility of this new opportunity.

Layout and frames are fixed data in two languages, German and French. Polysys logo and 40 customers' logos are installed on the hard disk of the Xerox printers. Macro functions including a code indicate to the printer which customer logo to print next to the Polysys logo. Mr. Müller our dispatcher, select the code for our customer. All other variable data are loaded from our SAP system.



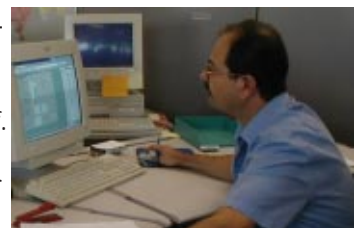
These variable data includes delivery address, list and quantity of each product, weight. SAP system send the instruction to print three times for each delivery slips. Once printed, the 3 part Carbonless set is automatically stapled on the printer. One printer can print 900 sheets of personalized delivery slips in less than 90 minutes.

The benefits are numerous :

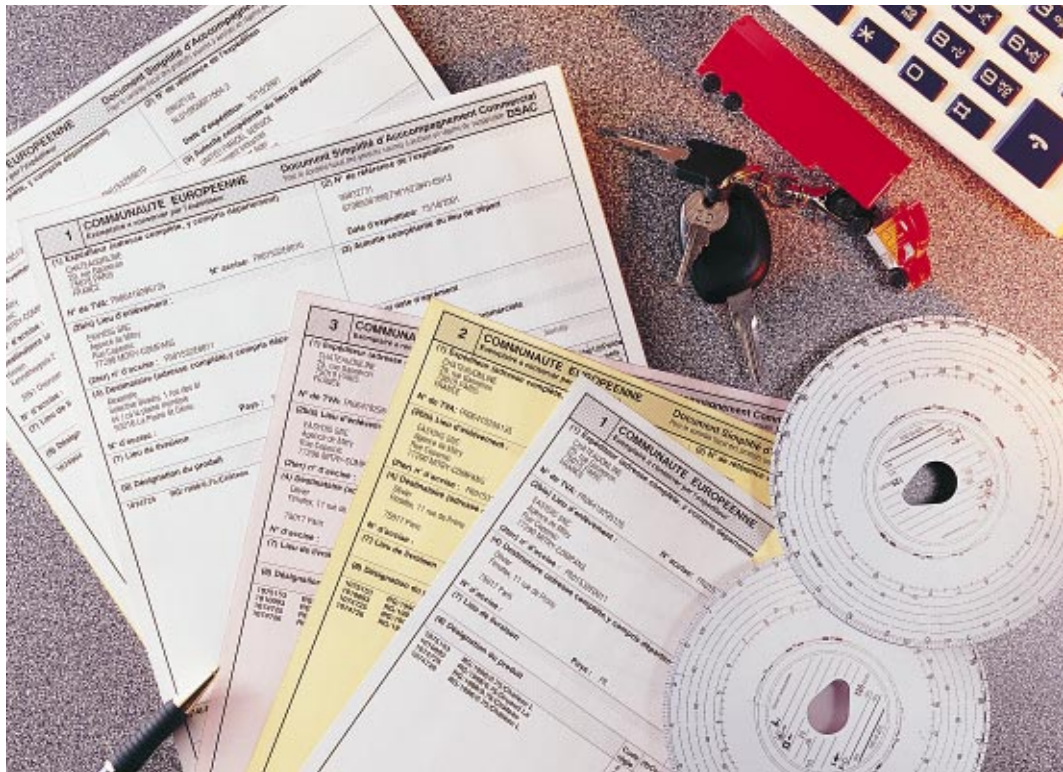
First of all, our ability to deliver on time customized delivery slips is more reliable, but our productivity removing non-valuable human manipulation has also been drastically improved - no separation of the sets, no tear off, no stapling are anymore required. In addition, the quality of the 80gr multi-part forms reflect our overall service quality. When returning to the warehouse, each of the delivery notes carrying the signature of the customer receptionist is scanned and can be retrieved on request. The printing quality of the Xerox N40 machine give excellent results in our scanners.

Finally, printing the customer logo next to our logo is also a marketing approach we are proud of. This help communicate our desire to consider our customers as partners.

We respect their identity and value their business.



Herr Müller,
Dispatcher



Next to come

Giuseppe Marmo is now planning to replace the N40 machines by new N4525 Xerox network printers. This will again improve productivity.

The process is now running smoothly and we are considering a new step which would include printing bar codes to help tracking of the scanned delivery notes.

POLYSYS' core competence is based on the interaction of knowledge, ability, and resources. These factors are optimally utilised to design solutions and develop processes.

POLYSYS has a unique stock of experience, enabling us to combine technical and logical services on a process-oriented basis, and then to implement tailor-made solutions for our customers by acting as a general contractor.

A passion for quality

Over recent years, POLYSYS has made massive investments in the quality of its services. Our entire process organisation has been certified to ISO 9001 by the SQS. We also work to the TQM standards of the "EFQM Model" (European Foundation for Quality Management).

POLYSYS continuously measures its performance using a variance reporting system, as well as regular performance reviews with our customers. These data are incorporated into the "Balanced Score Card".

Our efforts to attain maximum quality standards in all processes and at every level have led to today's high level of customer satisfaction, as well as a firmly entrenched understanding of quality among POLYSYS employees.



N 4525

